XTAR LLC

Mobile Deployable Communications, Warsaw, Poland 5 Feb 2016

Philip Harlow President & COO XTAR Phone: +1 571 281 3571 Email: pharlow@xtar.com Paul Bosher International Business Director XTAR Phone: +44 7739 790515 Email: pbosher@xtar.com



X-band's Unfair Advantage

- Theatres of operation have changed calling for more mobile, agile communications
 - Fewer, smaller deployments
 - Shorter-term operations
 - Smaller, more covert, more mobile terminals
- Demand for more immediate information, data heavy applications
- Utilisation and understanding of X-band's technical advantages
- Less susceptible to environmental interference
- Antenna advancements (Tampa Microwave, Gigasat, Copasat, GATR)

XTAR

Dispelling X-Band Myths

Technical	MYTH	Antennas are cumbersome, as large as C band	
	FACT	Antennas are as small as 6 x 6 inches	
Operational	MYTH	 High data rates are not achievable 	
	FACT	 XTAR's customer routinely require high data rates at 10-20 Mbps; links closed at 200 Mbps! BW efficient antennas 40-60 cm 	
Organisational	MYTH	The only accessible X-band is MILSATCOM	
	FACT	Commercially provided X-band has been available since 2005; new commercial X-band payloads are planned	
Financial	MYTH	It's very expensive!	
	FACT	 Cost is comparable with Ku and Ka costs per Mbps, <i>and</i> It works in the rain More BW efficient for small terminals 	

0



Meeting Operational Needs

New Intelligent Warfare: Land - Sea - Air

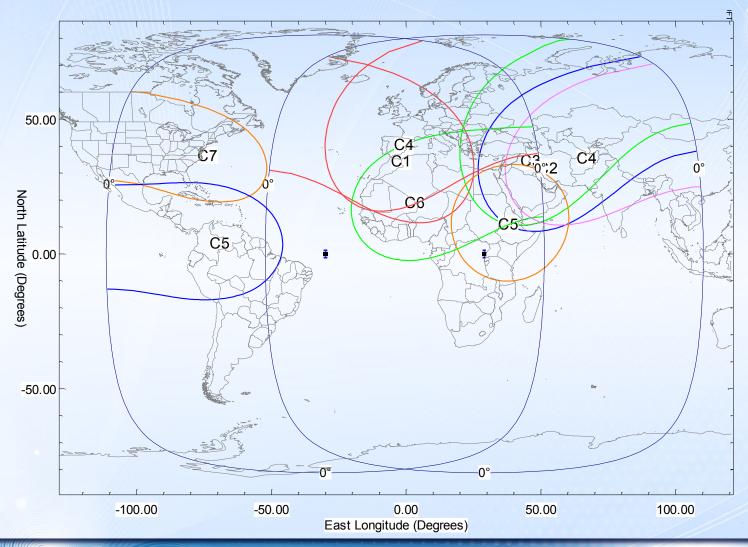
Antenna		TX Rates	User Requirement	
Fixed/ Deployable 1.2-3.8m		2-45 Mbps	Situational Awareness	Little or no infrastructure
Mobile/ Early Entry 0.6-1.2m		1-10 Mbps	Illegal Immigration Surveillance/Recon	Small antennas
Maritime 0.46-2.4m		1-20 Mbps	Piracy Illegal Fishing Effective Border Control	Small Teams
Airborne Surveillance 20-45cm		1-10 Mbps	Drug Interdiction	Remote locations

Coalition, Special Forces, Humanitarian, Surveillance, Covert

4

XTAR

XTAR Coverage





5

Fast, Cost-effective Solutions



XTAR, LLC Proprietary Information

XTAR

Milsatcom & Comsatcom

Commercial leased services come with a price tag - billed to the user or the coalition/mission at the time of lease. MILSATCOM systems come with a price tag also, but independently owned satellites come with a high cost. We need to look at collaborative efforts aimed at improving user's access to commercial satellite capabilities. Industry does not have all the answers, but they are (and will remain) an integral part of the future, and government users seek the capabilities which can significantly reduce costs.

- Complementary capabilities: XTAR, WGS and Commercial solutions
 - Benefits: Multi-band antennas enable collaborative and innovative responsive and proactive to user needs
 - Impediments: Budgetary constraints, contractual limitations
- Buying into WGS has limitations:
 - High Cost
 - Performance Limits & Old technology
 - Limited Access and preemptible
 - Inflexible and expensive terminals
 - Lack of operational control
- XTAR's experience: User + Equipment Manufacturer + Integrator + Buyer
 - Collaboration is iterative with antenna platforms. As user needs morph, personal contact results in new solutions (example, Manned ISR Platforms)





Conclusion

- X-band is a viable, affordable alternative that should be considered
 For ANX Covernment Beyond Line of Site Requirement
 - For ANY Government Beyond Line of Site Requirement
- XTAR provides excellent coverage suitable for European nations requirements
- XTAR has provided services to

